



Ref. Enquiry No.: PE/PG/MD2/E-3811/12  
Dated: 10.01.2013

DUE DATE
07 <sup>th</sup> Feb 2013
BY 2.00 P.M.

Dear Sirs,

**Subject:** 2 X 660 MW MOUDA STPP, STAGE-II (TG PKG.)- TENDER ENQUIRY FOR D/G EOT CRANE ABOVE 150T-200T

**Our Ref:** TENDER ENQUIRY NO: PE/PG/MD2/E-3811/12 DT. 02<sup>nd</sup> Jan. 2013

We are pleased to invite your offer in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 05 in quintuplicate, in sealed envelope for **D/G EOT Crane above 150T-200T for 2X660 MW MOUDA STPP, STAGE-II** project. The details of scope are indicated in the Technical Specification (PE-TS-387-501-A001) hosted at BHEL website <http://www.bhelpem.com>

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the official inviting tender (s). It shall be the responsibility of the bidder to ensure that the tender is delivered before on the **due date by 2:00 P.M.** Part-I bid shall be opened at **3:00 P.M.** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

**Note:-**

**1. Please note that Part Supplies offered for the Package shall disqualify the bidder's offer.**

**ENQUIRY TERMS AND CONDITIONS**

1. Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per "Instructions to Bidders" of GCC, Rev. 05.

2. Offers should be submitted in two parts in two separate sealed covers as follows:

Part-I: **TECHNO-COMMERCIAL BID**

Part-II: **PRICE BID**

**For detailed instructions, please see "Instructions to Bidders (Vol. - I)" of GCC, Rev. 05**

3. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 05 and other Terms and Conditions included in this Enquiry Letter:

- **ANNEXURE-I of GCC:** To be furnished by the Bidders.
- **ANNEXURE-II of GCC:** Agreed Terms & Conditions (confirmation to be given by Bidder in Part-I bid).

AMIT KUMAR  
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**4. Bidders to note that following form the part of tender documents:**

- **Volume-I** General Conditions of Contract (GCC) comprising of Instructions to Bidders and General Commercial Terms & Conditions. GCC Rev.05 may be downloaded from <http://www.bhelpem.com>.
- **Volume-II B** Technical Specifications.
- **Volume-III** Compliance. Cum confirmation certificate
- SCC, Rev.00.
- Price schedule.
- Technical PQR & Financial PQR
- NTPC format of Sub-supplier Questionnaire

All the above Tender Documents along with subsequent clarification/confirmations, shall automatically become a part of the Order/Contract after its finalization.

5. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately. Technical deviations and Commercial deviations shall be furnished in separate sheets under the headings "**TECHNICAL DEVIATIONS**" and "**COMMERCIAL DEVIATIONS**" respectively, along with reasons for taking such deviations.
6. Tenderers must submit the duly signed Quality Plan enclosed with technical specification along with their offer. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
7. In the event of contradictions in terms and conditions, the requirements of various tender documents shall prevail in the following order of priorities:
  - Enquiry Letter
  - SCC, Rev. 00
  - GCC, Rev. 05
  - Technical Specifications
8. Tenders and all correspondence there of, shall be addressed to the undersigned by name & designation and sent at the following address:

<b>AMIT KUMAR, ENGINEER, PG-III-2</b> <b>M/s Bharat Heavy Electricals Ltd.,</b> <b>Project Engineering Management,</b> Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida- 201301,U.P.,INDIA <b>E-MAIL: <a href="mailto:amitkumar@bhelpem.co.in">amitkumar@bhelpem.co.in</a></b> <b>Ph. No. +91-120-4368866, +919910906336</b>	<b>A.K.GUPTA, DGM, PG-III-2</b> <b>M/s Bharat Heavy Electricals Ltd.,</b> <b>Project Engineering Management,</b> Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida- 201301,U.P.,INDIA <b>E-MAIL: <a href="mailto:akgupta@bhelpem.co.in">akgupta@bhelpem.co.in</a></b> <b>Ph. No. +91-120- 4368745, +919818846254</b>
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**9. Delivery schedule**

**For Main Supply:** Delivery shall be 4 months from manufacturing clearance or CAT-I approval of drawing/documents, whichever is earlier.

**For E & C:** completion shall be 6 months from manufacturing clearance or CAT-I approval of drawing/documents, whichever is earlier. Non-availability of fronts shall be considered for delivery extension.

**For Mandatory spares:** Delivery shall be 4 months from manufacturing clearance or CAT-I approval of drawing/documents, whichever is earlier.

Above delivery is subject to submission of drawings/documents as per drawing schedule enclosed with technical specifications.

**10. PRE-QUALIFYING REQUIREMENT:-**

Bidders are requested to fill up the details in "TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENT" and also to submit the credentials in the enclosed Sub-supplier Questionnaire. Bids of only those bidders shall be evaluated who meet the Technical as well as Financial pre-qualifying requirements. Credentials of the bidders meeting the pre-qualifying requirements shall be taken up with customer for approval. Price Bid of only BHEL and customer approved vendors shall be opened for evaluation.

**11. Reverse Auction (RA):** BHEL reserves the right to finalize Prices by conducting RA or by way of price bid opening (Refer Clause No. 15.0 of Instructions to Bidders in GCC REV 05).

**12. Bidder to note that this is a conditional enquiry, the price bid (Part-II) opening/RA is subject to**

- a) Approval of bidder by the BHEL.
- b) Approval of bidder by Customer. Same shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following as part of their credentials on or before technical bid Part-I opening:-
  - i. Reference list indicating PO details, customer name, PO date, execution date etc.
  - ii. Performance certificate issued by the clients.

**13.** The evaluation of the offer shall be done based on FOR site prices with necessary loadings as per GCC as applicable.

**14.** During price evaluation, in case of foreign currency bids, exchange rate (TT selling rate of State Bank of India) as on schedule date of tender opening (Part-I bid) will be considered for conversion in Indian Rupees.

**15. As no CIF has been consumed till date, it is proposed to have no ceiling limit.**

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16. The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
17. Bidders are requested to visit our website on regular intervals to update themselves for any technical or commercial change in the NIT.
18. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-
- Acceptance of GCC Rev.-05.
  - Acceptance of Special Conditions of Contract (SCC Rev. 00).
  - GA Drawings, if any.
  - Guarantee Clause – As per (General Conditions of Contract) GCC, Issue 00, Rev. 05.
  - Pre-qualifying Requirements (PQRs) - a) TECHNICAL PQR b) FINANCIAL PQR.
  - Technical Deviations and commercial deviation, if any.
  - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
  - Un-Priced price schedule duly filled in 'Quoted' or 'Q' in each column/row for each project & package separately.
  - Separate sealed price-bid envelope mentioning Enquiry No. & Name of the project/package in BOLD LETTERS on the top of each envelope.

Thanking You.

Yours faithfully,  
For and on behalf of BHEL

*Anit*  
*10/01/13*

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*Ak Gupta*  
*10/01/13*

**AK GUPTA**  
DGM/PG-III-2/BHEL-PEM  
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akgupta@bhelpem.co.in

**Attachments to Enquiry:**

1. Enquiry Terms & Conditions
2. Price Schedule (Prices should be quoted in this format only)
3. Technical Specifications (Vol. IIB & III)
4. SCC of the project
5. Technical PQR
6. Financial PQR
7. NTPC format of Sub-supplier Questionnaire
8. Quality Plan sample format.

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